



# KPMG Corporate Finance LLC acted as exclusive financial advisor to LMI Solutions



## Capital Advisory

acted as the exclusive financial advisor to Smartlink in connection with securing a new credit facility

November 2018

### Transaction Team

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### About the engagement

KPMG Corporate Finance LLC ("KPMG CF") is pleased to announce that it served as the exclusive financial advisor to Smartlink, LLC ("Smartlink" or the "Company"). Headquartered in Annapolis, Maryland, Smartlink is a leading national services and staffing company, delivering end-to-end services and solutions to U.S. wireless network providers, supporting new and existing communications infrastructure. The Company provides national coverage along with local expertise in offering site development (new site builds and site modifications), as well as contingent staffing services.

The transaction was led by KPMG CF's Capital Advisory team and supported by our M&A Business Services sector coverage team which provided industry insight and tactical support. KPMG CF maximized our ability to service Smartlink through our cross-team collaboration, providing in-depth knowledge of the capital markets and the services/staffing segments of the U.S. wireless telecommunication industry.

KPMG CF arranged a comprehensive financial structure, including a revolving credit facility, a senior secured term loan, a delay-draw term loan, and a subordinated note. The new credit facilities were used to refinance its existing senior and junior debt, to fund a shareholder dividend and to support working capital.

### Global coverage. Industry knowledge. Middle-Market focus

The global Corporate Finance practices of KPMG International's network of independent member firms was ranked #1 as the top M&A middle-market adviser globally by Thomson Reuters SDC based on number of completed transactions, and has been named the #1 Global Mid-Market firm and Global Private Equity Mid-Market firm, by Bloomberg M&A Advisory League Tables, for 2017.

### KPMG Corporate Finance LLC

KPMG Corporate Finance LLC was recently named Transaction Advisory Firm of the Year by The Global M&A Network, and previously named Investment Bank of the Year by The M&A Advisor. KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, portfolio solutions, fairness opinions, and other advisory needs.

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